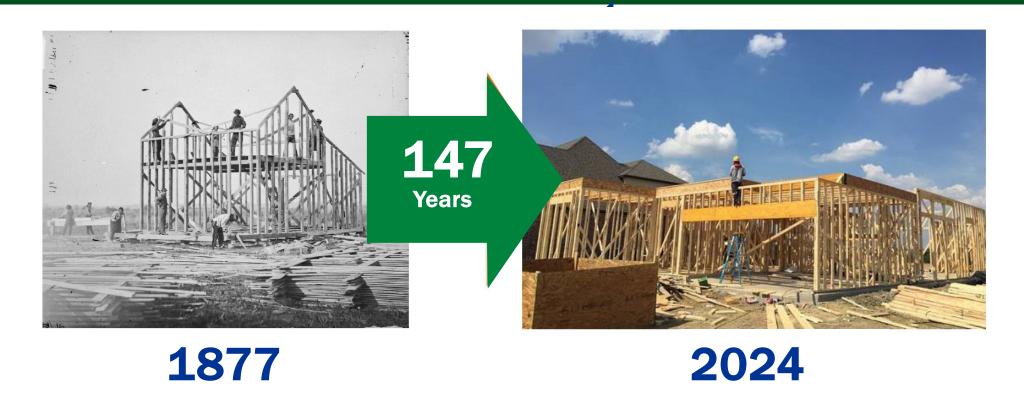
COMBAT THE INDUSTRY STORM

Build Superior Structures Faster & Economically With One Building Envelope Assembly.

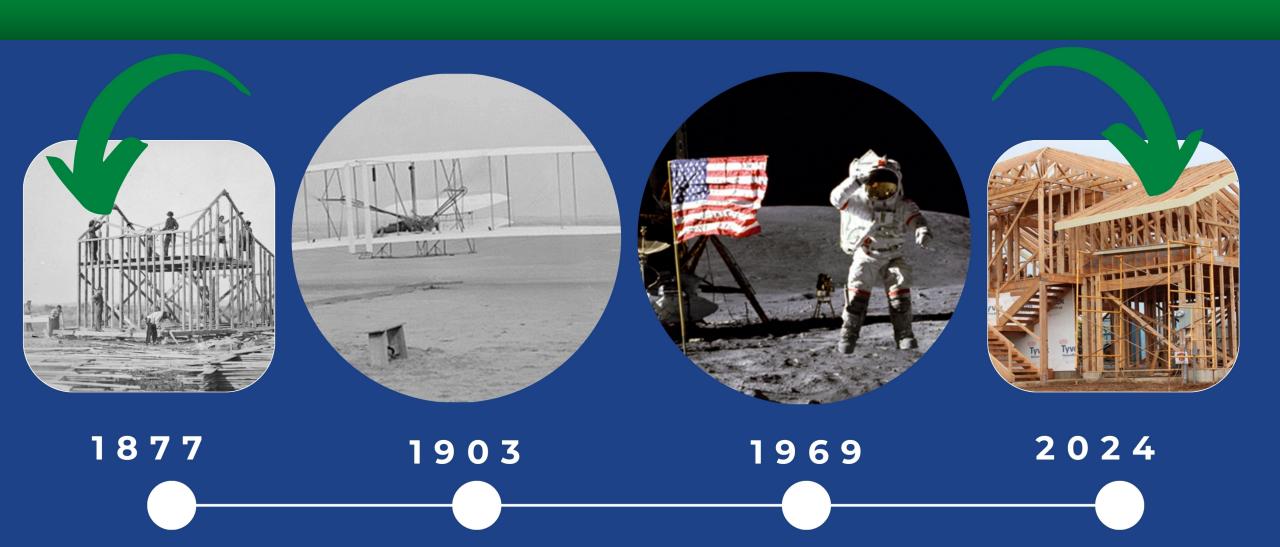


Construction Innovation Over 145 Years



We are designing and building with 150 year old technology.

Meanwhile in 150 years...



Critical Elements That ARE Changing

There is a "perfect storm" brewing that's forcing change:

- 1. Inconsistent building material QUALITY
- 2. Skilled LABOR shortages
- 3. Unpredictable material COSTS
- 4. Increasing energy **CODE** requirements
- 5. Need for more **RESILIENT** structures
- 6. Consumer demand for **HEALTHY** environments





We all feel it ... old practices are not overcoming these challenges

Storm of Challenges Aren't Going Anywhere

Skilled-labor shortages & lack of material quality

- 72% of general contractors say labor shortage is biggest hurdle
- 81% of construction firms have trouble filling all positions
- Retirements will drain talent: 41 % of US construction set to retire by 2031
- Labor costs projected to continue to grow at 3-5% annually

Demand is outstripping supply: Supply chain issues, low inventory and growing demands = material shortages & increased costs.

- 72% of U.S. freight moves by trucks, ATA says country is short 80,000 drivers
- Low housing inventory & construction costs are expected to continue to rise at a steady rate indefinitely g demand will continue well beyond '24 (NAHB)
- & costs remain high (20%) compared to pre-pandemic levels





Challenge: The Storm Isn't Going Anywhere

Building & energy codes work to reduce carbon emissions & address building durability & resiliency

- Buildings account for 3/4 of U.S. energy consumption & 40% of carbon emissions
- U.S. is working towards carbon neutrality by 2050, and 2021 code changes and incoming 2024 updates are making fast changes
- Natural disasters have increased over 220% over the last 3 decades, and building codes have changed to require stronger, more durable structures

The global pandemic has made health & wellness a priority.

- COVID infection is airborne, making indoor clean air/environments critical
- 20% of households have someone with asthma, allergies or respiratory ailments
- Indoor air is typically 2-5x more polluted than outside air, the building envelope plays a huge role in indoor air health





One Solution To The "Storm" of Challenges Exists!

PRESENTATION FOCUS:

A code approved building envelope assembly exists to combat ongoing industry challenges: SIPS (Structural Insulated Panel Systems)

While new to some, SIPS envelope assemblies aren't new technology.

Early adopters have built thousands of structures with SIPS over the past 80+ years.

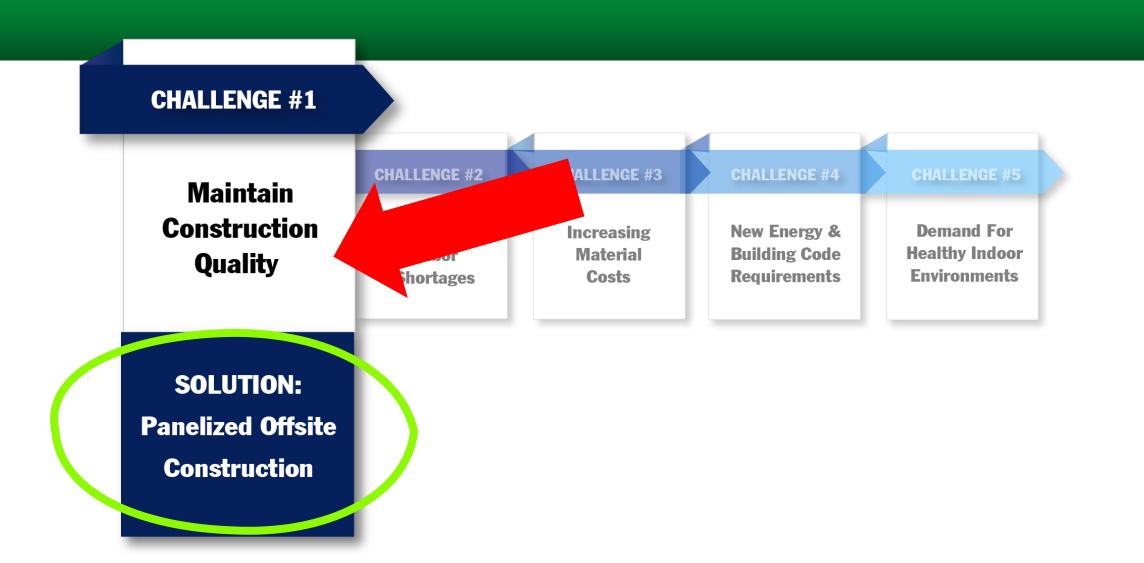


Combat Challenges With Building Envelope Choice

We are going to explore how Structural Insulated Panel Systems (SIPS) are a High-Performance Building Envelope (HBPE) that provides solutions for these challenges:



SIPS Solve Challenge #1: Maintaining Quality



Quality: Prefabricated Off-site Construction

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Not all offsite construction is the same

- Modular (Pods/Units)
 - Started in 1908 with mail-order home kits from Sears
 - Has evolved to include pods that create various projects
- Manufactured (Mobile)
 - RTA sections of buildings including cladding & interior finishes
- Panelized (SIPs) Covers All Type V Wood Framing
 - Prefabricated structural insulated panels customized to residential or commercial floor plans to for jobsite installation



Offsite Design & Construction Booming

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Offsite construction is growing rapidly.

- In the past 5 years the use of off-site building envelope systems has doubled
- Projected to grow to \$110B by 2025, driven by lack of skilled labor and increase in cost-cutting technologies
- North American builders say they plan to pare down onsite construction to just 25% by 2025 in favor of off-site construction





Quality: Material Differences

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Site-Framed Assemblies

(Long dry-in time & unpredictable quality)



Offsite Panelized Assemblies

(Precision off-site fabrication & built-in quality control)



APPLIES TO RESIDENTIAL & COMMERCIAL PROJECTS

Quality: Lumber vs Engineered Materials

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

There's only so much a skilled builder can do!





Leave a legacy of quality with each building you design and build by choosing engineered products



Quality: Lumber vs Engineered Materials

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Which Would You Rather Design With?

Site-Framed Assembly Lumber



Old-growth and new growth studs Cupped, Bowed, Unstable.

Offsite Panelized Assembly



Offsite Construction Benefits

CHALLENGE #1

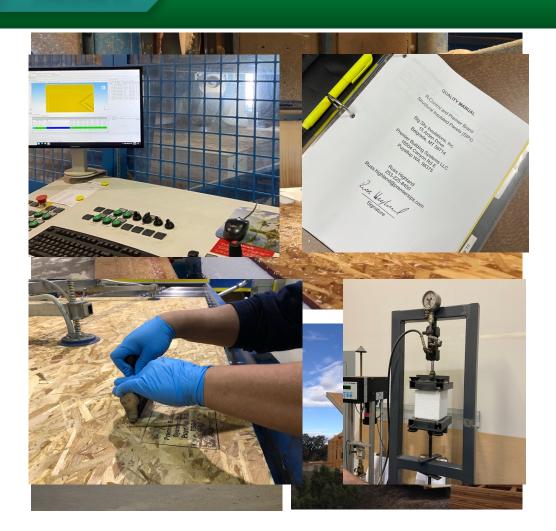
CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

- Regulated Precision Fabrication
- Mandatory Quality Control Standards (Don't occur in the field)
- Rigorous Testing For Building Code
- Fewer Skilled Laborers For Installation
- Optimized Material Use for Significant Jobsite Waste Reduction
- Predictable, Engineered Outcome



1 Day Install!

- 1,900 sf
- Crew of 3
- SIPs Envelope
- Scottsdale, AZ



Before We Go Further - What is a SIP System?

CHALLENGE #1

CHALLENGE #2

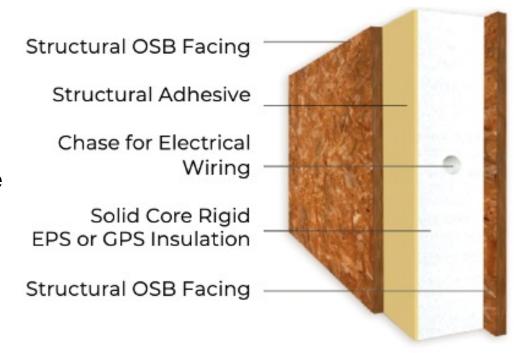
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Panelized Roof, Wall, & Floor Building Envelope Assemblies [Panel System = Sheathing + Insulation + Air Barrier]

- Structural Grade Jumbo OSB: Facers are structurally laminated (same process as a glulam beam) to a solid insulation core.
- Rigid Insulation: EPS (Expanded polystyrene not Styrofoam!) or GPS (Graphite enhanced) is manufactured without harmful blowing agents, so there is no off-gassing enabling long term thermal stability.
- NOTE: Insulation is so strong it is used as Geofoam below freeways, bridges, etc. & is made from a steam expansion process without harmful chemicals



PROVIDE PERFORMANCE:

Maximize Control – SIPS Are Inherently Better

CHALLENGE #1

CHALLENGE #2

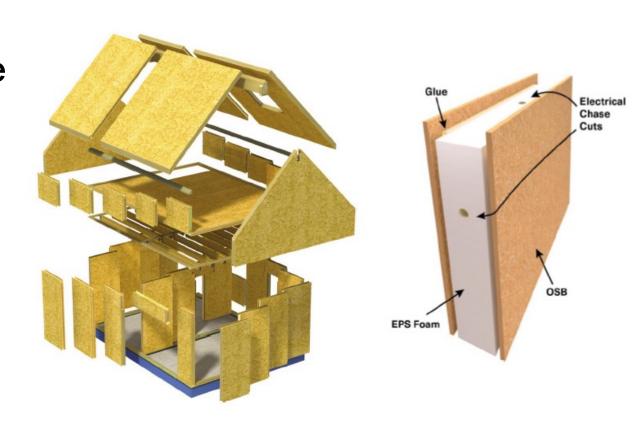
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

The basic components of a solid core SIP assembly creates a high performance, energy efficient structure with:

- Ultra-Low Thermal Flow
- Ultra-Low Air Flow
- Ultra-Low Vapor Flow



We will dive into why this matters for building codes more later!

PROVIDE PERFORMANCE:

SIPS Offer Structural & Thermal Warranty

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

- EPS & GPS insulation thermal values are 100% warranted for 50 years
- Premier SIPS come with a 20-year structural warranty

Won't see a warranty with site framed lumber + fiberglass assemblies!



This Form of SIP Building Envelope Isn't New

CHALLENGE #1

CHALLENGE #2

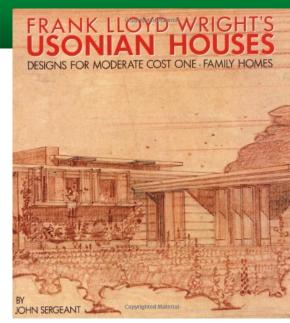
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Used for 80+ Years in Thousands of Structures

- Panelized (offsite construction) building envelope solutions like SIPs have been around since 1935.
- Famed architect Frank Lloyd Wright used SIPs in some of his affordable Usonian Houses built in the 1930-40's in Michigan, and still stand today.





NEXT: CHALLENGE #2

SIPS Solves Challenge #2: LABOR Shortages



Why Minimizing Trades is Critical: Availability

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5



90% of Builders reported framing and carpenter shortages in 2022 & first half of 2023.

- Home Builder institute (HBI)

LABOR: Reduced Trades

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

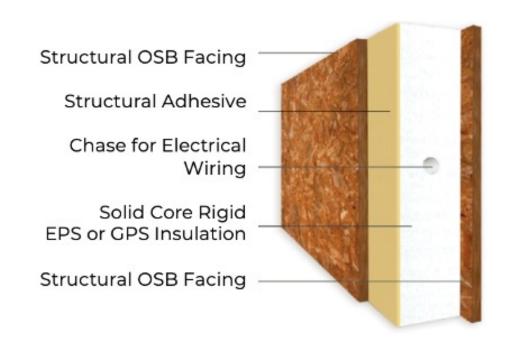
CHALLENGE #5

Trades Eliminated With SIPS

- Framing
- Insulation
- Air Sealing/Air Barrier

Trades Reduced Scope of Work With SIPS

- Drywall
- Finishes/Trim
- Inspections/Testing
- Site Clean-up/Waste Removal



LABOR: Reduce Skilled Labor & Increase Productivity

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

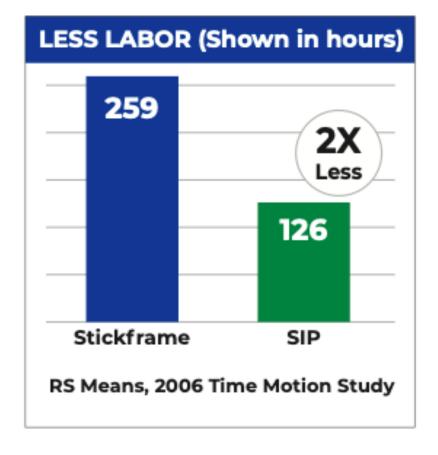
CHALLENGE #4

CHALLENGE #5

A SIP install crew can cut framing time and labor costs by up to 55% compared to conventional wood framing.



Jackson Hole, WY
builder has refined his SIP
install & has cut framing
install labor by 80%



LABOR: Faster Install & Dry-In With Reduced Labor

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

- SIPS arrive at jobsites prefabricated per your plans
- Windows and doors are pre-cut, electrical chases pre-drilled
- Large jumbo panels (up to 24'x8') tilt/move into place & connect to the neighboring panel (like a jigsaw puzzle)
- Customized layout drawings show how to assemble panelized sections



- Premier offers job start training for new crews to show how minimal measuring, cutting required!
- Manch Elementary School in Las Vegas saved \$1M
 on electrical install because of factory cut electrical chases in SIPS.



LABOR: SIPs Increase Productivity

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIPS typically use a 5-person crew for residential install:

- 2 people installing no cutting/site framing required
- 2 people preparing the next SIP for installation
- 1 person applying sealant, help lifting, cutting lumber splines (if applicable), etc.



Dry in 55% faster to occupy or sell faster and reduce carrying costs.





LABOR: Fast Commercial Construction = Fast Occupancy

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Real World Example: Multi-Family Project in Tioga, ND



- July 6th: Foundation ready
- July 18th: First shipment of prefabricated SIPs delivered to jobsite
- Aug 3rd: Roof installed
- Oct 23rd: Building Completed

60 Units 100% completed and ready to move in after 89 Days – Installed fast with LESS labor!

LABOR: NEW!!!! SIPs Reduce Labor With New Codes

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

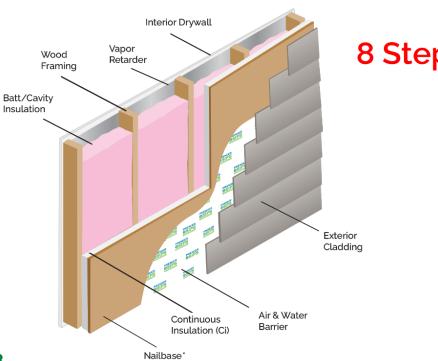
CHALLENGE #5

2021 Building Code: Compare wall assemblies

SITE-FRAMED CODE APPROVED ASSEMBLY

PREMIER SIPS CODE APPROVED ASSEMBLY

Current IECC code REQUIRES 1" minimum additional continuous insulation around entire perimeter of



8 Steps vs. 4 Steps

Premier SIP with Continuous Insulation Core (GPS - Graphite Polystyrene Shown)

Premier SIP with Continuous Insulation Core (GPS - Graphite Polystyrene Shown)

Exterior Cladding Building Wrap

Complies with requirement for continuous insulation.
NO EXTRA MATERIALS REQUIRED!

NEXT: CHALLENGE #3

structure \$\$\$.

SIPS Solves Challenge #3: Increasing Material Costs



SIPS Manage Costs & Create Value

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

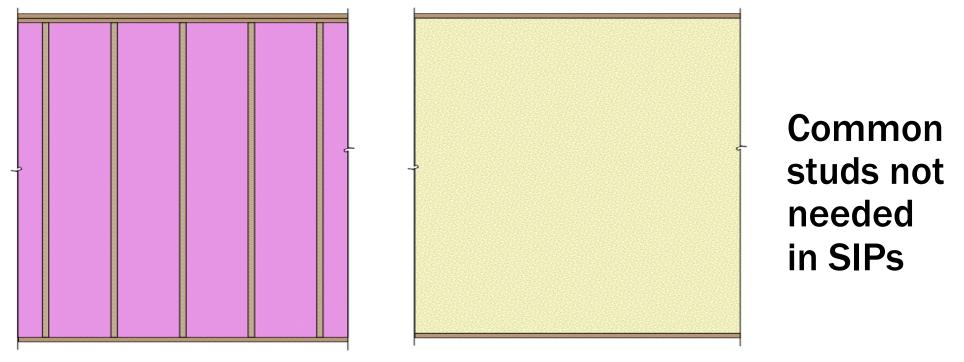
The solution to managing costs, while increasing value is three-fold:

- 1. Manage supply chain unpredictability
 With Offsite panelized construction strategies ... We just covered this!
- 2. Reduce Lumber Costs by lowering the framing factor % of wall where wood studs displace insulation. SIP building envelope is 3-5% lumber vs 22-24% for on-site framing assemblies. SIPS have 80% less lumber!
- 3. Optimize Projects for end user value Without adding costs! To maximize profits and increase value.

LOWER COSTS: Reduce Lumber "The Framing Factor"

CHALLENGE #1 CHALLENGE #2 CHALLENGE #3 CHALLENGE #4 CHALLENGE #5

Comparison of typical lumber needed in framing assemblies



A Visual Depiction: SIPs have approx. 80% less lumber

LOWER COSTS: Reduce Lumber Waste Expenses

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Dimensional lumber is expensive to throw away!

- Typical Residential Home Construction Waste: 8,000 lbs./ 50 Cu. Yds.*
- Commercial projects = greater waste.
- Offsite construction optimizes materials & reduces waste in factory setting
- Result: 30% average savings on jobsite waste disposal costs





*Source: NAHB Study

ADD VALUE: SIPs Increase Living Space

CHALLENGE #1

CHALLENGE #2

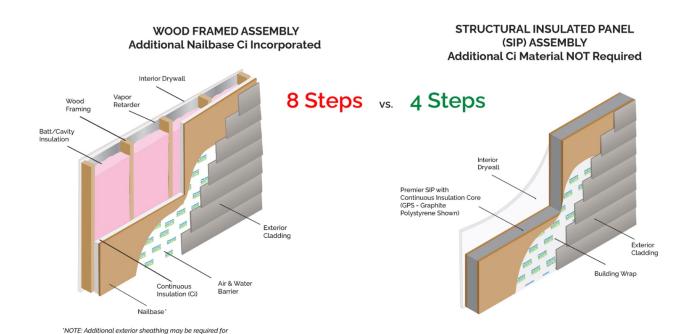
regional code approval in high seismic zones.

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Remember the 2021 Code approved wall assembly comparison?



No ADDED continuous insulation requirement with SIPS delivers:

- 1. Thinner Walls
- 2. Added living Space

ADD VALUE: Trade Below Grade For Above Grade

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5



Trade Basement for Upper Level (e.g., SIPs)

Eliminate Trusses

Cost Savings	
FPS Foundation ¹	up to \$6K
Wall Framing	\$1K - \$2K
Egress Windows	\$1K - \$2K
Air Seal/Barriers	\$1K - \$2K
Attic Venting	\$1K - \$1.5K
Reduced Waste	\$1K - \$2K
Time (3 days)	\$1.5K - \$2.5K
Added Value	
2 nd Fl. vs. B'ment	\$40K - \$60K

Project Material Savings:

+ \$15K



Added Value:

+ \$40-60K

Additional Living Space!



+ \$55-75K Profit

BALANCE COSTS: Reduce Builder Risk

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Reduced Inspections: SIPS = A full assembly

Structural Insulated Panel System not individual components.

- Not substituting product components Fiberglass for blown in, sticks for steel
- SIPs arrive as one component

Included Warranty:

- Stick frame offers NO warranty
- Premier SIPS 20-year structural & 50-year thermal warranty!



BALANCE COSTS: Post Project Cost Savings

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Factory Engineered SIPs are straight and plumb, higher quality structures that reduce Builder call backs:

- Nail-pops from lumber drying/shrinking
- Windows & doors sticking due to out of square framing
- Cracked exterior stucco and interior drywall and bowed walls.











How much do project call backs cost you?

BALANCE COSTS: Decrease Cycle Times

CHALLENGE #1

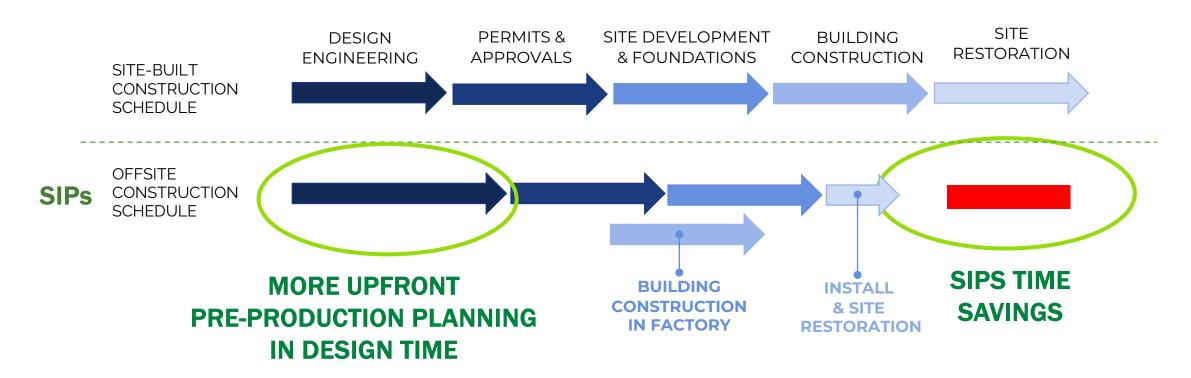
CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIPs decrease cycle time, improve schedule efficiency, which can result in less interest on construction loans:

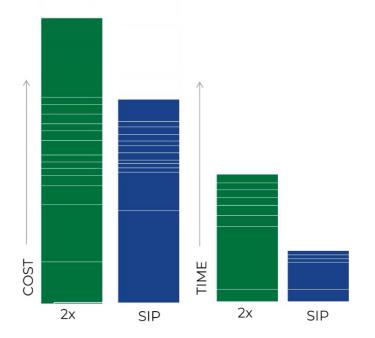


Wright Engineering presented a "Total Cost" summary of sticks vs SIPs, demonstrating overall lower costs of SIPs construction.

The impact of building with SIPs is much greater than simply the cost of the product.



How Costs Stack Up



OPERATING COSTS
BETTER PRODUCT = HIGHER SELLING COST
LOST REVENUE
CALL BACKS
COST OF MONEY (FINISH FASTER W/ SIPS)
GENERAL CONDITIONS / WASTE DISPOSAL
HVAC / HEATING EQUIPMENT
INTERIOR FINISH
EXTERIOR FINISH
HARDWARE
SHEATHING
INSULATION
INSTALLATION
STACK OF 2X / STACK OF FABRICATED SIP

2X LUMBER VS SIPS FRAMING

ADD VALUE: End User Value & Financial Flexibility

CHALLENGE #1

CHALLENGE #2

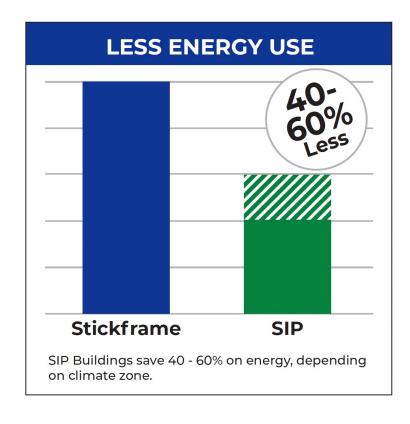
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Energy Efficient SIPS Construction:

- Lower energy bills = Affordability
- ~ 20% Increased appraisal and home values
- Lower insurance rates for energy efficiency
 & strength
- Premium product!



REDUCE COSTS: HVAC System Downsizing

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

- Lower energy demands = HVAC
 System downsizing
- Significant HVAC system cost reduction

Typical SIP HVAC sizing is half of a stick/site-framed assemblies

- Stick frame assemblies = 1 ton per 500 sf
- SIP residential = 1 ton per 1000 sf



ADD VALUE: End User Operational Savings With SIPs

CHALLENGE #1

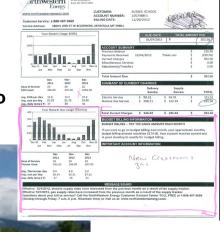
CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Actual Energy Bill
Private School
Missoula, MT
Nov-Dec Temps 27-39°



Projected Energy Modeling:

Site-Stick Frame Heating/Cooling \$1100 Mo.

Actual SIPS Energy Costs:

SIPs Actual Heating/Cooling Avg \$210/Mo.

81% Savings Over Projected Heating/Cooling Costs 7K sf Building

BALANCE COSTS: New Federal Tax Incentives (IRA '23)

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIP Structures qualify for FEDERAL Energy Tax Incentives

- Residential New Construction Available to Builders
 - Zero Energy READY (ready for solar!): \$5,000 per unit
 - Energy Star: \$2,500 per unit



- Commercial New Construction Designers & Owners Only
 - \$2.50/sf Tax Credit (25% + code improvement)
 - \$5.00/sf Tax Credit (50% + code improvement)
 - Applicable every 4 yrs. (as improvements made)

BALANCE COSTS: Regional Utility Incentives

CHALLENGE #1

CHALLENGE #2

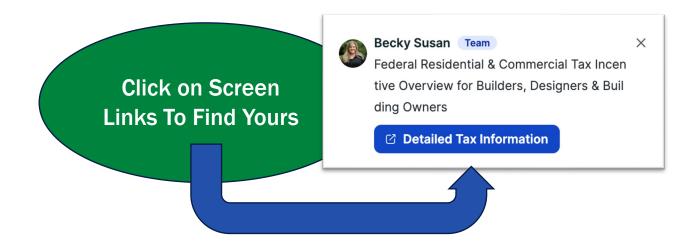
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIP Structures qualify for REGIONAL energy efficiency incentives that ADD UP!

- State, county, city
- Private utilities



Challenges 1, 2 & 3 Tackled!

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIPS aren't your average building envelope assembly. How else can you maintain quality, build faster, balance costs and deliver a superior end-product?

Many enthusiasts refer to SIPS as the "Ferrari" of the building industry, but without the massive price tag.

NEXT UP: Challenge #4





SIPS Solves Challenge #4: Meet New Codes



MEET ENERGY CODES: Why is Air Sealing Critical?

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

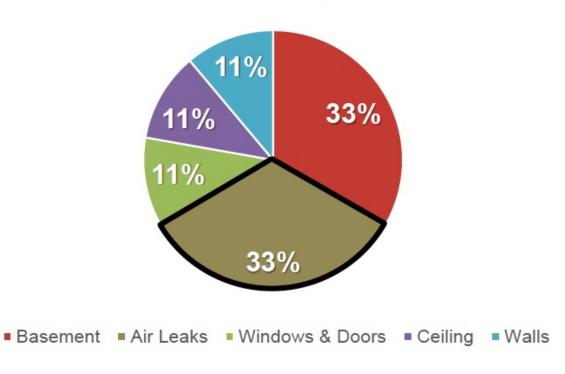
CHALLENGE #4

CHALLENGE #5

- 3X Greater energy loss than walls, ceilings, windows & doors
- Up to 60+% loss of insulation R-value where air moves through wall assemblies

BUILDING CODES HAVE ADDRESSED THIS





Source: "The Principal Designer of the House that Inspired the Global Passivhaus Movement Reflects on the Project that Started it All," ecohome, October 5, 2020

Meet Codes Without Multiple Components

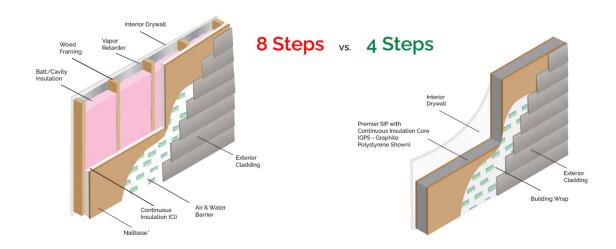
CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

- Energy codes now require higher efficiency & energy performance
- Building codes require greater strength because of changing weather patterns increased frequency of natural disasters



- Conventional site-framing assemblies require extra steps and costs for continuous insulation to meet energy codes (remember the 8 vs 4 steps?)
- SIPs are a solution to meet code required energy efficiency and strength!
 without extra materials or installation time (as we just covered).

Meet 2021 & 2024 Energy & Building Codes Now

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Structural Insulated Panels meet and/or exceed:

- ICC Code Reports (NAHB/ICC 700)
- IECC Continuous Insulation Compliant (up to 60% energy reduction)
- Recognized in ICC ESR's for compliance to the IRC & IBC
- ASTM material property standards*
- ICC-ESR and ESL recognized for Seismic Zones D,E & F*
- Florida Product Building Code Approval for High Velocity Hurricane Zones* Not all manufacturers
- California TITLE 24 Compliance (Most stringent in the nation!) Net-Zero Code













PROVIDE PERFORMANCE: Meet Energy & Building Codes

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIP building envelopes easily meet or exceed increasing energy & building codes requirements because of two key attributes:



- 1. Airtightness
- 2. Durability (Resilience)



ENERGY PERFORMANCE: Measure Through Envelope Airtightness

CHALLENGE #1

CHALLENGE #2

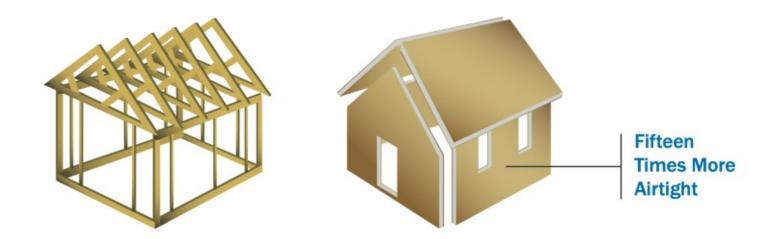
CHALLENGE #3

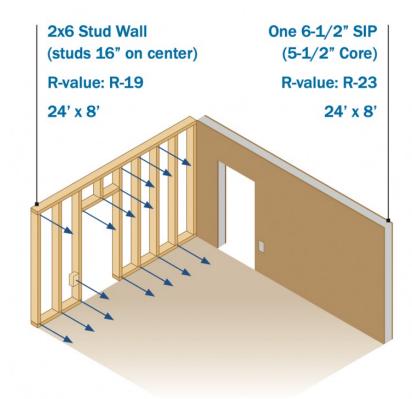
CHALLENGE #4

CHALLENGE #5

When uncontrolled air moves through the building envelope, this air movement can cause as many as 5-20 air changes per hour.

Uncontrolled air makes heating and cooling a structure inefficient, uses more energy, wastes natural resources and creates more pollution.





Arrows =
Air Transfer

Create Energy Tight Envelopes – With Factory Precision

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

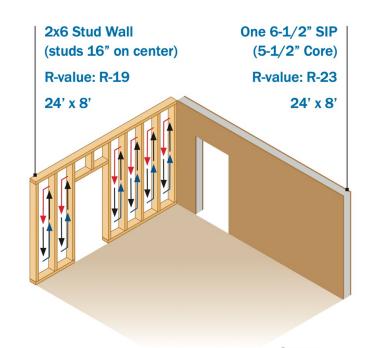
Energy escapes an envelope assembly in THREE ways...

1ST WAY ENERGY ESCAPES is Air Transfer because of:

- Poorly fit framing members in site framed assemblies
- Poor sealing of connections and apertures within the envelope
- Mis-applied water & air barriers
- Loose fitting windows/doors

2nd WAY ENERGY ESCAPES is Convective Looping:

- Warm moist air moving from low to high in the wall cavity, wasting valuable energy
- Steel & wood studs with batt insulation is particularly susceptible to heat loss and moisture condensation due to air moving slowly through the batt insulation



Arrows =
Convective
Looping

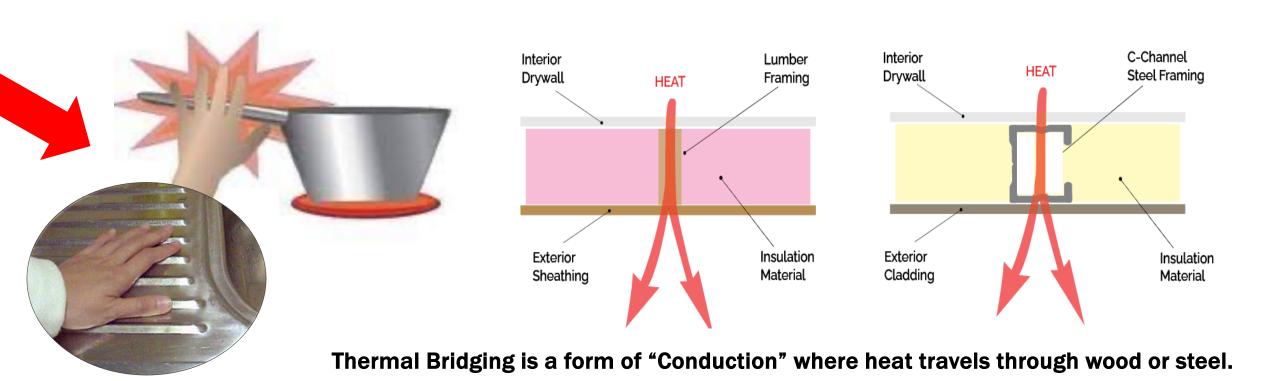
Combat Thermal Bridging

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4



Continuous Insulation Code Requirement Met

CHALLENGE #1

CHALLENGE #2

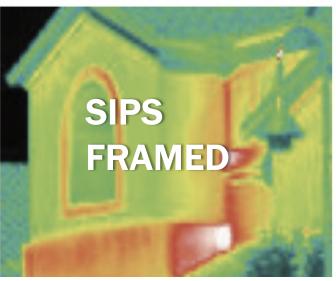
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

With a reduced framing factor and thermal bridging SIPs meet sections C402 & R402 of the 2021 IECC for thermal envelope requirements and eliminate the need for additional continuous insulation.





... 2024 code is in the sidelines.



Beyond Product R-value to Whole-Wall R-value

CHALLENGE #1

CHALLENGE #2

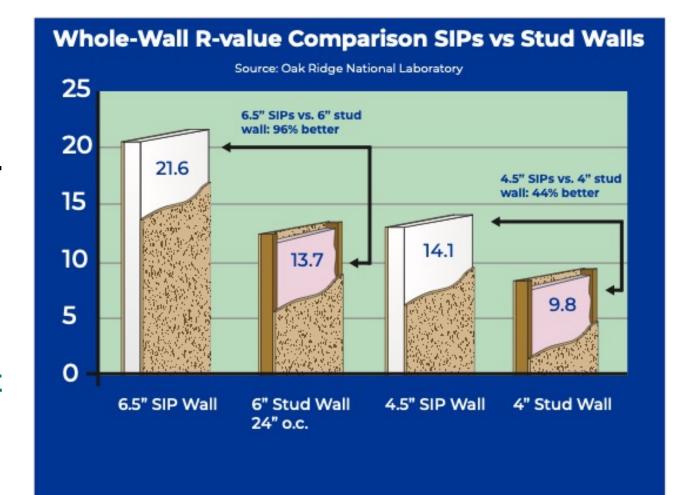
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Performance extends beyond product R-value:

- Whole Wall R-value accounts for the full assembly and the true values of components together.
- Testing has proven that SIP assemblies, with rigid insulation cores, have the highest and most stable long-term thermal values.



Performance (U-Factors) vs. Prescriptive (R-value) Path

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

- ✓ Because Performance extends beyond each component's R-values, evaluating performance of a full assembly is key with new 2021 + codes
- ✓ Using the Performance Path & "U-Factors" with SIP building envelope assemblies helps exceed energy & buildings codes with less materials
 - SIPS meet code at R-38, where ceiling insulation in other assemblies require R-60. Don't over build!
 - U-Factor performance path evaluates energy efficiency in balanced, full system approach.

Optimize projects with SIPS as a system to realize the most savings & value.

2021 IECC TABLE R402.1.2 EQUIVALENT U-FACTORS 1 Residential Walls							
Zone	Wood-Framed Wall Requirement	Premier SIPS					
		4 ½"	Comply?	6 ½"	Comply?	8 1/4"	Comply?
0 - 1	0.084	0.060	Yes	0.041	Yes	0.033	Yes
2	0.084	0.060	Yes	0.041	Yes	0.033	Yes
3	0.060	0.060	Yes	0.041	Yes	0.033	Yes
4	0.045	0.060	No	0.041	Yes	0.033	Yes
4 Marine	0.045	0.060	No	0.041	Yes	0.033	Yes
5	0.045	0.060	No	0.041	Yes	0.033	Yes
6	0.045	0.060	No	0.041	Yes	0.033	Yes
7	0.045	0.060	No	0.041	Yes	0.033	Yes
8	0.045	0.060	No	0.041	Yes	0.033	Yes

¹Premier SIPS U-Factors include inside air film, ½" gypsum wallboard, Premier SIP & outside air fil

Values are calculated at 75 degree

Eliminate Attic Ceiling Interface & Venting

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4





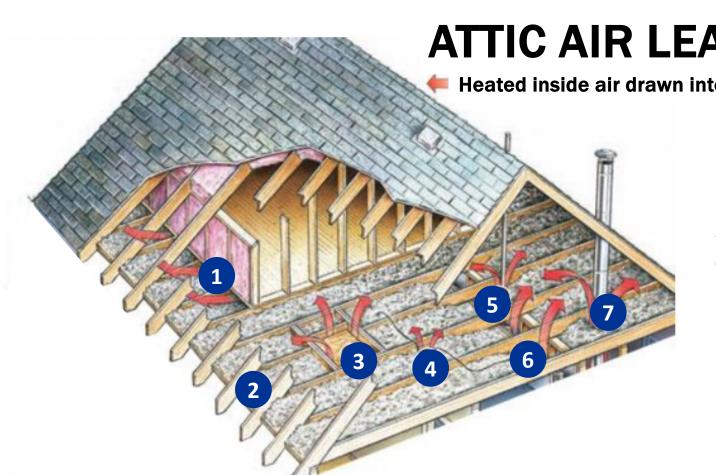
ENERGY PERFORMANCE: Eliminate Attic Leaks

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4



- **ATTIC AIR LEAKS**
 - Heated inside air drawn into the attic
 - 1. Behind Knee Walls
 - 2. Exterior Wall Plate
 - 3. Attic Hatch
 - 4. Wiring Holes & Lights
 - 5. Plumbing Pipes
 - 6. Dropped Ceilings
 - 7. Furnace Flutes

SIPS Superior – Air Leakage Commercial & Residential

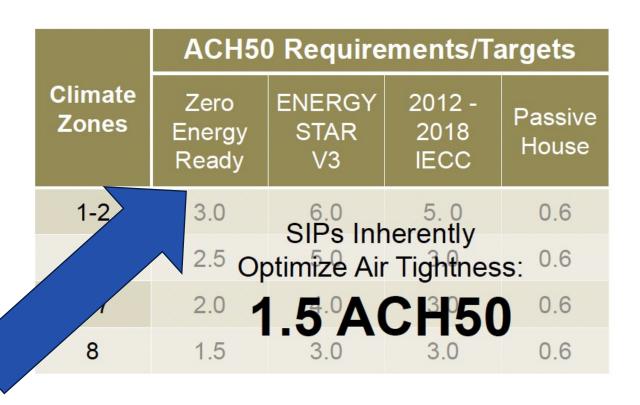
CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

- Current NEW code calls for max 3-5 air changes/hour at 50 pascals (ACH 50)
- SIPS Projects REGULARLY below 1 1.5 ACH50
- Premier SIPS achieve above & beyond national program requirements and code standards for ACH



Quantifiable Results - Residential Scale

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

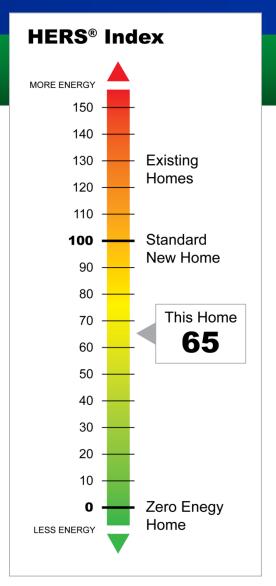
CHALLENGE #4

CHALLENGE #5

The Home Energy Rating System (HERS) Index is a scoring system established by the Residential Energy Services Network (RESNET)

- Net zero energy home scores a HERS Index of 0
- Each 1-point decrease in the HERS Index corresponds to a 1% reduction in energy consumption
- Reference Home, HERS 65 = 35% more energy efficient than a Standard New Home
- SIPS average HERS energy ratings of 50 or less.
- 50% more energy-efficient than 2006 standards.





Applying Energy Efficiency - LEED Certification

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIPS have a significant impact on environmental credentialing

SIPS are so efficient that they can qualify for:

- 40 LEED BD&C 4.0 points
- 47 LEED 4.0 residential points

Certify a residential project with SIPS alone!

FOUR LEVELS OF CERTIFICATION:

Certified: 40 to 49 points Silver: 50 to 59 points Gold: 60 to 79 points Platinum: 80 to 110 points



PROVIDE PERFORMANCE:

Real Life Energy Performance & Renewable Energy

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Cooper's Hawk – Multi-Family Community

- 18 units residential units each 1,152 sf
- SIPs building envelope pairs with solar on garage roofs for net-positive energy
- Solar energy generated operates each unit, 2 PHEV cars per unit <u>AND</u> the 54 existing surrounding homes
- US DOE Zero-Energy-Ready standard, including EPA Indoor Air Plus









Strength & Durability of SIPs

CHALLENGE #1

CHALLENGE #2

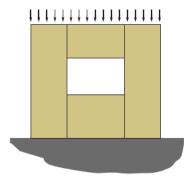
CHALLENGE #3

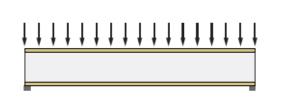
CHALLENGE #4

CHALLENGE #5

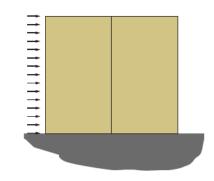
With increasing code requirements every year, the construction industry needs to create structures with extreme durability.

- Third party testing validates SIPs strength
- Approved as shear walls in all seismic zones including D, E and F *
- SIPs have an advantage when handling in-plane compressive loads.









^{*}Not all SIPs Manufacturers approved

Reduced Studs Does Not Mean Less Strength

CHALLENGE #1

CHALLENGE #2

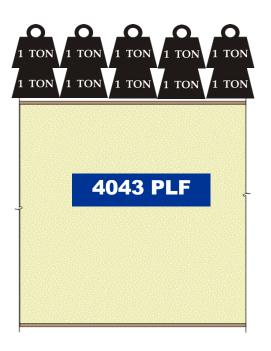
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Gravity & SIPs Wall Loads:

2 tons of vertical uniform load





A ton of <u>vertical point</u> load



Resilient & Ready for Natural Disasters

CHALLENGE #1

CHALLENGE #2

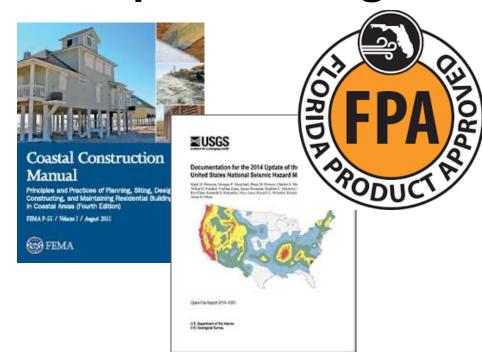
CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

SIPs form a monolithic envelope with superior strength recognized by agencies in natural disaster-prone settings:

- FEMA Home Builder's Guide includes SIPs as a sound option for coastal construction
- Approved for Florida's strict High Velocity
 Hurricane Zones (HVHZ) 180 mph winds
- Approval for seismic zones D, E & F for some manufacturers, not all



SIPs Standing Through Natural Disasters

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Real life examples:

Hurricane IKE Home



ouisiana coast after hurridane IKE, USA

Kobe Earthquake (6.9 Magnitude)





Tennessee Tornado



Termite & Fungal Decay Resistant

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Fungal Decay & Termite Resistant (Not your average OSB/Insulation)

OSB Additives in production, such as Frame Guard™ and Zinc Borate, offer warranties and can provide protection from:

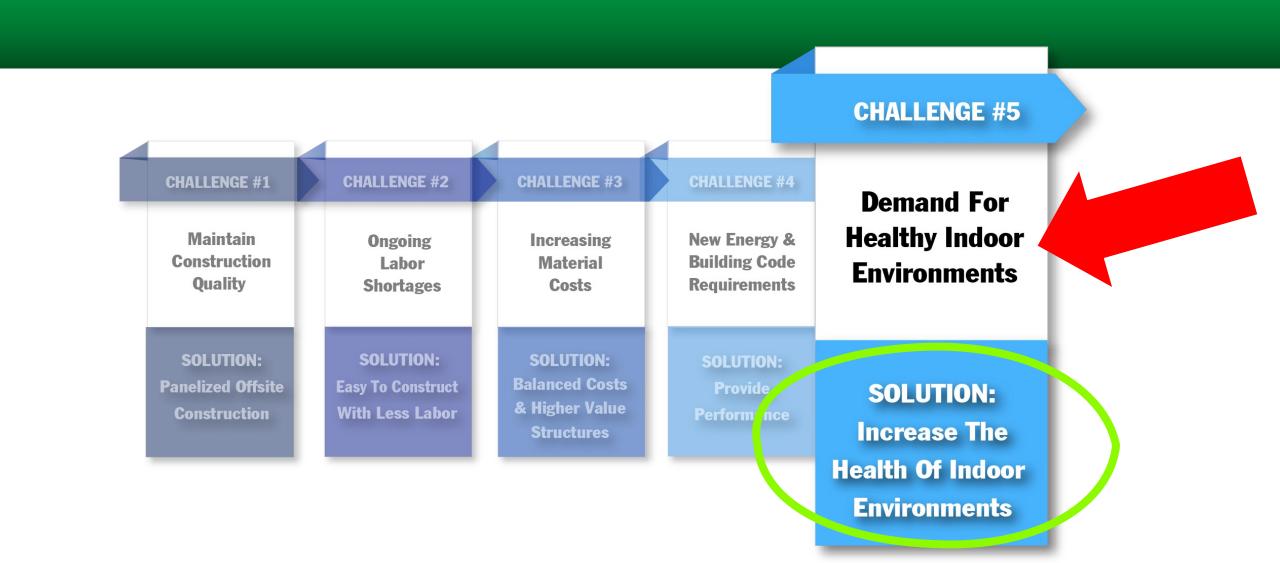
- Weathering & fungal decay
 During job site storage & the construction process
- Termites & fungal decay
 After completion of the structure

EPS and GPS solid core insulations include termite resistant borate products in manufacturing to prevent termite infestation (safe for people & animals).



NEXT UP: Final Challenge #5

HEALTH DEMANDS: Challenge & Solution



HEALTH DEMANDS:

The Importance of Indoor Air Quality (IAQ)

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

IAQ Facts:

Americans, on average, spend 90% of time indoors

Indoor pollutants 2-5 x higher concentration than outdoor

Indoors often refuge from poor air quality (fires)



 Vulnerable groups (the very young and old), spend more time indoors, with more exposure to pollution's adverse effects. Indoor Air Quality





Common Indoor Air Pollutants











HEALTH DEMANDS: SIP Solid Cores Eliminate Moisture Carrying Air Movement

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

The job of the building envelope is to prevent unwanted air infiltration.

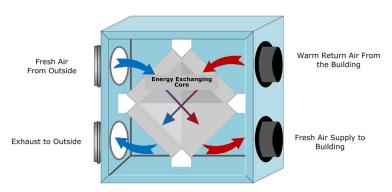
Solid core insulation in SIPs create airtight environments:

- Eliminating air infiltration reduces moisture inside building cavities
- Without moisture, you can eliminate mold growth, fungal decay
- Minimize health risks for building occupants

Ensure air entering building is fresh & healthy, use mechanical ventilation systems to manage IAQ:

- Using Energy Recovery Ventilators (ERV) or Heat Recovery
 Ventilators (HRV) efficiently manages heat, moisture & humidity
- HEPA Filters manage contaminates such as dust, smoke & pollen





HEALTH DEMANDS: Clean Air Certified

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Building envelope assemblies like SIPs can be tested for low VOC levels and certified by third party "Clean Air Certifiers."







HEALTH DEMANDS: Occupant Comfort = Temperature & Sound Control

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

CHALLENGE #4

CHALLENGE #5

Beyond IAQ – Indoor Environmental Quality (IEQ)

SIPS also benefit Indoor IEQ by delivering:

- Temperature uniformity throughout the building
- Consistent comfort in every room/on every level
- Solid core walls dramatically improve sound control, reducing high-frequency irritating noises





We've Shown Key Challenges Are Tackled With SIPS

& Higher Value

Structures

CHALLENGE #1

CHALLENGE #2

CHALLENGE #3

Maintain
Construction
Quality

Construction
Shortages

Costs

CHALLENGE #3

Increasing
Material
Costs

SOLUTION:

SOLUTION:

Panelized Offsite

Construction

Easy To Construct

With Less Labor

Increasing
Material
Costs

New Energy &
Building Code
Requirements

SOLUTION:
Balanced Costs

New Energy &
Building Code
Requirements

SOLUTION:
SOLUTION:
Provide

Increase The

Performance

CHALLENGE #4

CHALLENGE #5

Health Of Indoor

Environments

RECAP: Beyond Tackling The Storm Of Industry Challenges....

COST SAVINGS

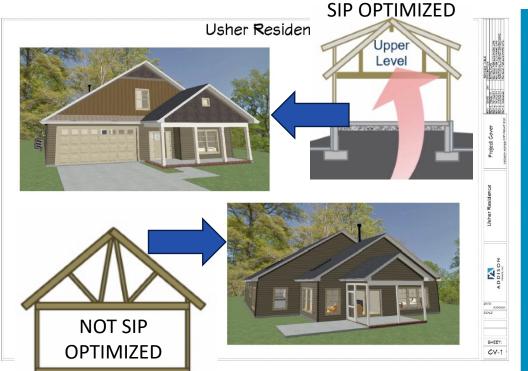
Time	 Framing Drywall Finishes & Trim Interest/Loan Costs
Material & Waste	 Structure: Lumber & Sheathing Insulation HVAC Air Sealing & Aire Barriers Attic Venting
Quality	 Save rework (Framing, Finishing) Call back reduction Inspections (Inherent QA) Training (MEP, Insulation, air sealing)
Tax Incentives	Federal & RegionalPrivate Utility

ADDED VALUE:

Enhanced Quality	 Accuracy & Precision Resilience & Strength (Fire, Wind, Seismic) 20 Year Structural Warranty Healthier, Comfortable Indoor Environments
Enhanced Space	 Thinner Walls = Added Space Conditioned Attic = Added Space/Storage Raised Ceilings = Added Volume
Reduced Operating Costs	 60% + Reduction in End User Operating Costs (Can afford a larger mortgage, upgraded commercial elements, etc.) Reduction in Owners Insurance
Sustainable	Higher AppraisalsTurn-Key Environmental Certifications

Summary: Three Real World Cost Saving Scenarios

#1 Addison Homes - South Carolina



Addison Homes

Greenville, SC

- 3BR / 3 Bath
- ~2,740 SF
- \$450,000
- Framed Walls/Roof

Non-SIP-Optimized:

- No Ridge Beam Column Location with Open Space
- SIP Roof Requires
 Truss Framing
- No 2 Ft. Dimensions

SIPS vs Site Framing Costs

BID PACKAGE COMPARISON

SIPS + 59% **\$\$\$**

"TRUE COST" COMPARISON

(Add labor, time, HVAC, trades, carrying cost savings, tax credits, increased profits)

SIPS + 10% \$

SIPS OPTIMIZED & "TRUE COST" COMPARISON

-4% \$

Summary: Three Real World Cost Saving Scenarios

#2 Duke Street Cottages – North Carolina



Duke St. Cottages

Granite Falls, NC

- 2BR / 1 Bath
- ~1,600 SF
- \$199,900
- SIPs Walls/Roof

SIP-Optimized:

- Simple Roof
- ½ Attic Storage
- ½ Sloped Ceilings
- 2 Ft. Dimensions
- Ductless Minisplit High-Efficiency HP

SIPS vs Site Framing Costs

BID PACKAGE COMPARISON

SIPS + 56% **\$\$\$**

SIPS OPTIMIZED "TRUE COST" COMPARISON

(Add labor, time, HVAC, trades, carrying cost savings, tax credits, increased profits)

SIPS - 65% \$\$\$

Summary: Three Real World Cost Saving Scenarios

#3 Prairie Lofts - Minnesota



Prairie Lofts

Leverne, MN

- Built 2022
- 2 Bldgs./54 Units
- 1BR/2BR Plans
- HERS 45 w/o Solar
- 1.35 ACH50
- SIPs Walls:
 - Exterior
 - Hall
 - Demising

SIP-Optimized:

- 1 Hour from Plant
- Simple Design

SIPS vs Site Framing Costs

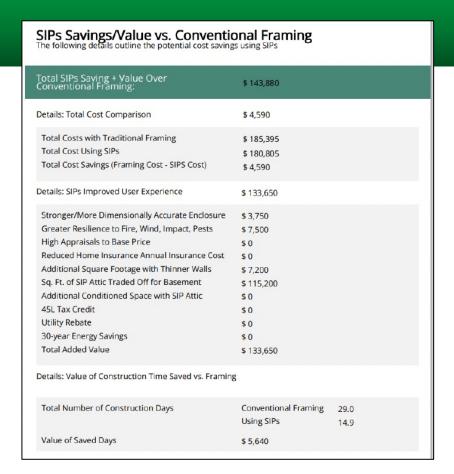
BID PACKAGE COMPARISON SIPS + 11% \$\$

"TRUE COST" COMPARISON

(Add labor, time, HVAC, trades, carrying cost savings, tax credits, increased profits) SIPS - 31% \$\$\$

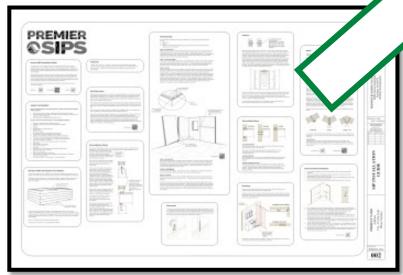
Summary: True Cost Comparison Critical

- SIPS true cost advantage is missing when comparing straight bid packages.
- Must compare all ANCILARY costs, benefits and value-adds to maximize profits.
- We have a calculator to help!
- Contact the Rep near you for a comparison and estimate <u>www.premiersips.com</u>



The SIPs Process: Plans to Production to Install

Your local SIPs Rep can help with tips on optimizing designs for SIPs construction or help convert existing plans to SIPs



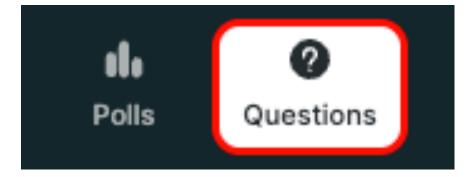


No Need To Wait - Innovation Is Here With SIPS

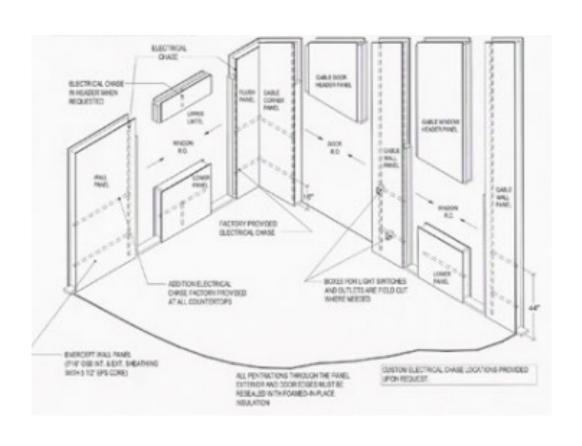




Questions?

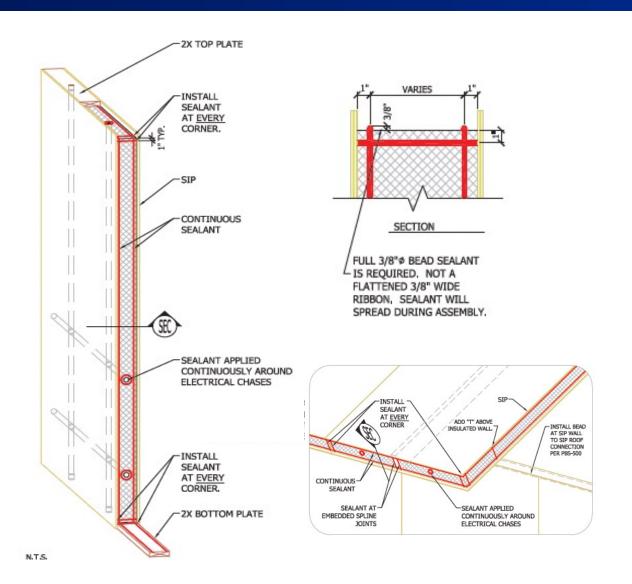


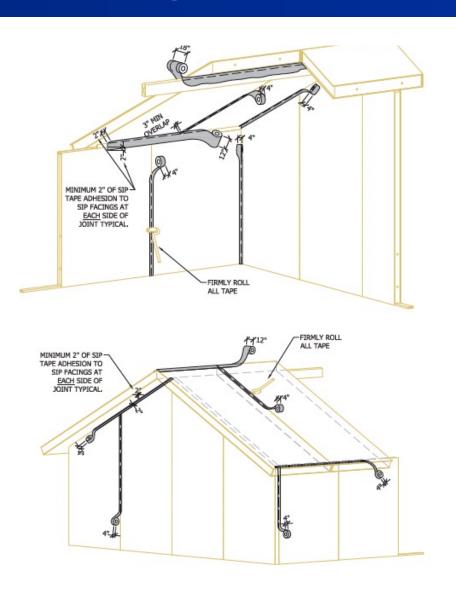
How Do Projects Get Started in the Design Phase?





Basic Design Details: Panel Sealing Between Connections & Taping Joints

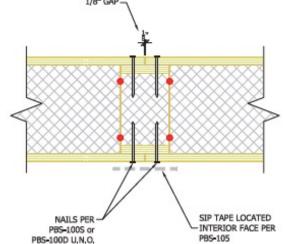




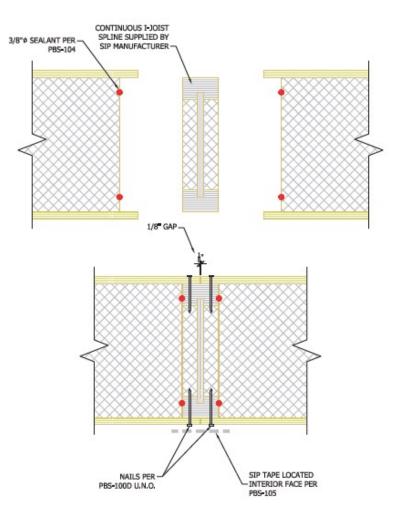
Panel Connection Options: Splines

Type S (Box) Spline

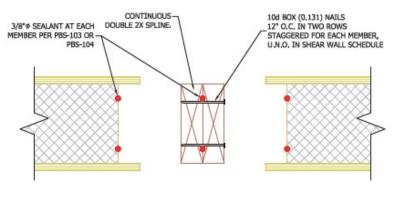
3/8⁴ SEALANT PER PBS-103 OR PBS-104

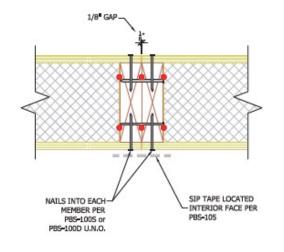


Type I (I-Joist) Spline



Type L (2x) Spline

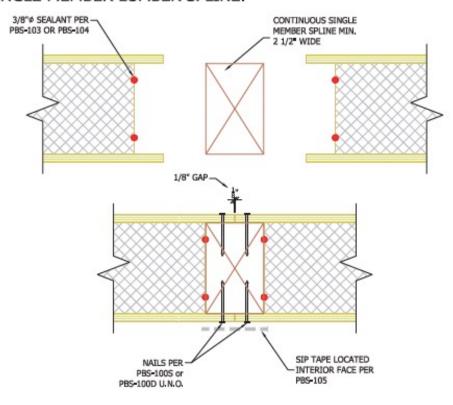




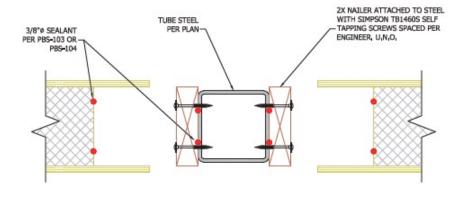
Panel Connection Options: Posting & Columns

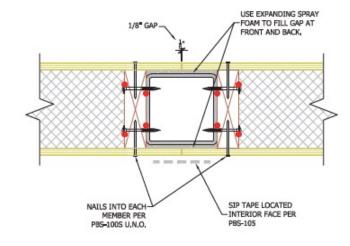
Alternative Lumber Spline

SINGLE MEMBER LUMBER SPLINE:

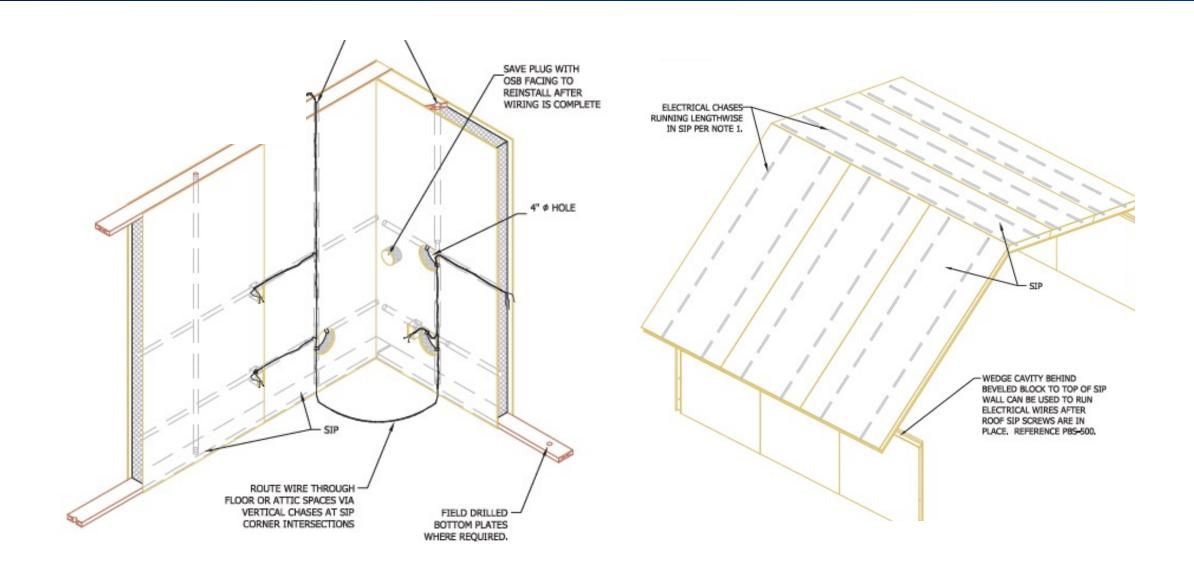


HSS 2x Spline

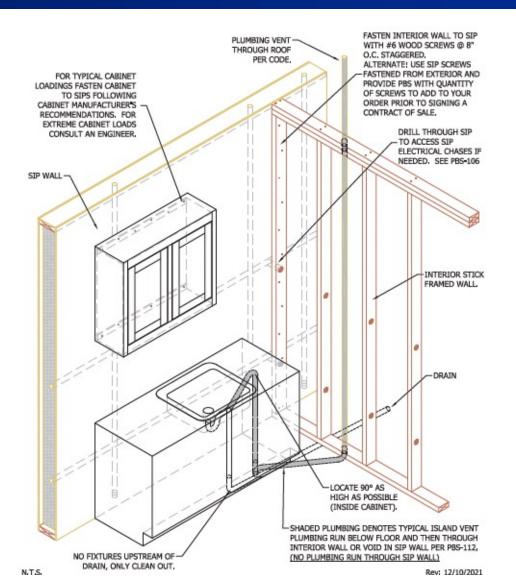




Factory Installed Electrical Chases

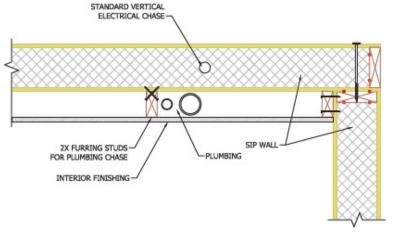


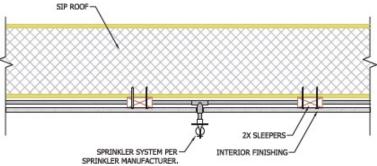
Connecting Non-SIP Interior Walls



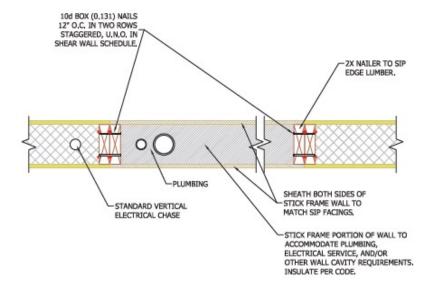
Plumbing & Furring

Plumbing Furring





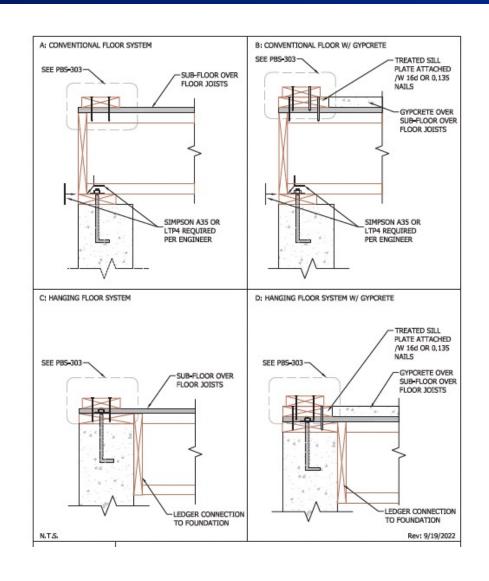
Void in Wall

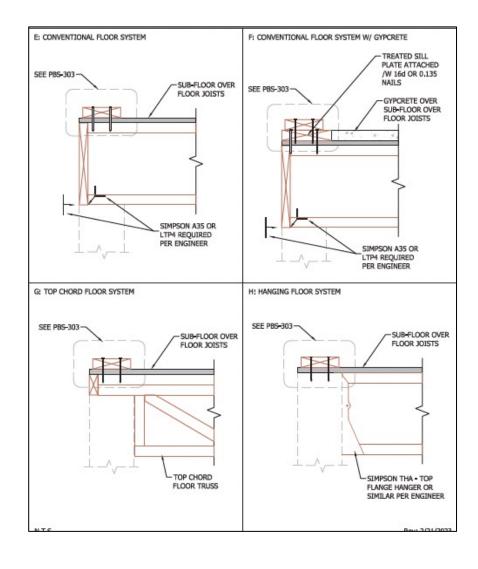


Sprinkler Furring

Bottom Plate Floor Joist to Concrete

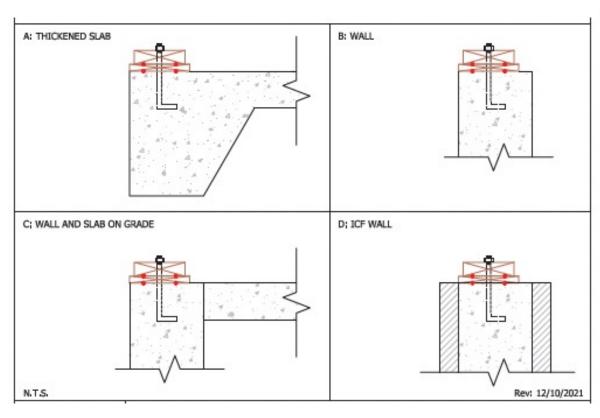
Bottom Plate Floor Joist to Wall

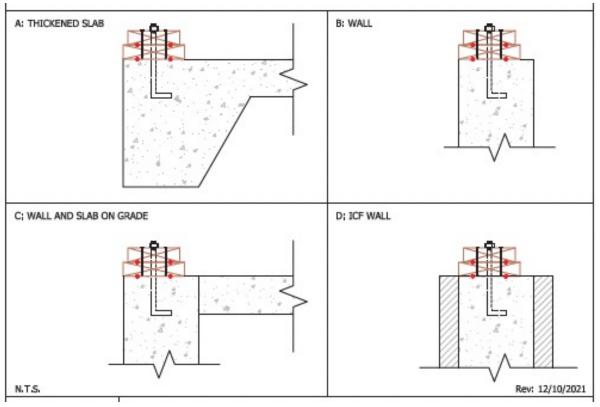




Plywood Sill Bottom Plate Foundation Connection

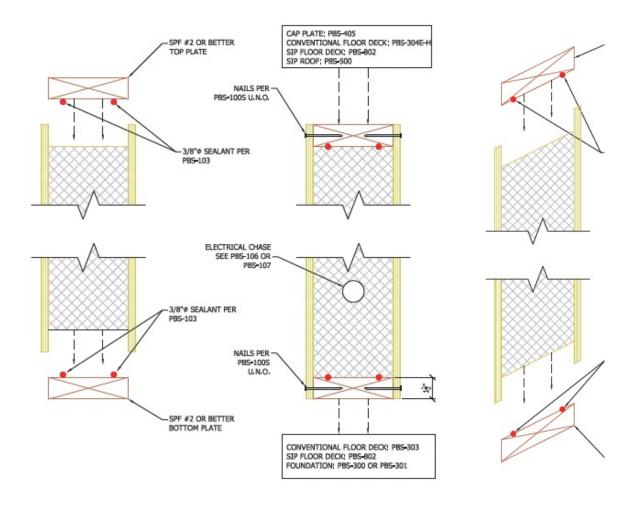
2X Sill Bottom Plate Foundation Connection

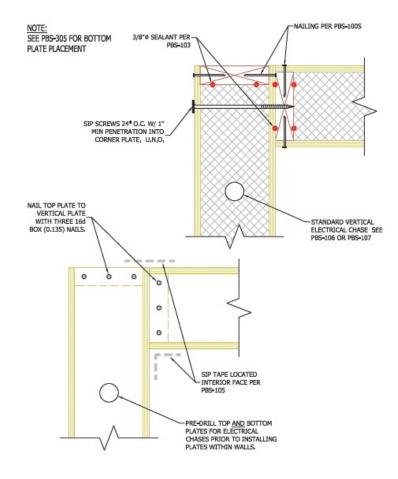




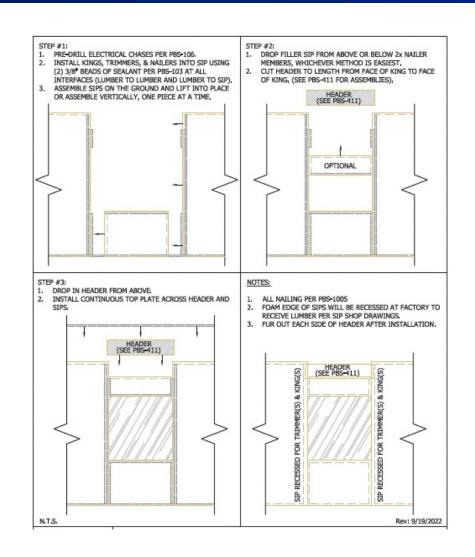
SIP Wall Plate: Factory Installed Option

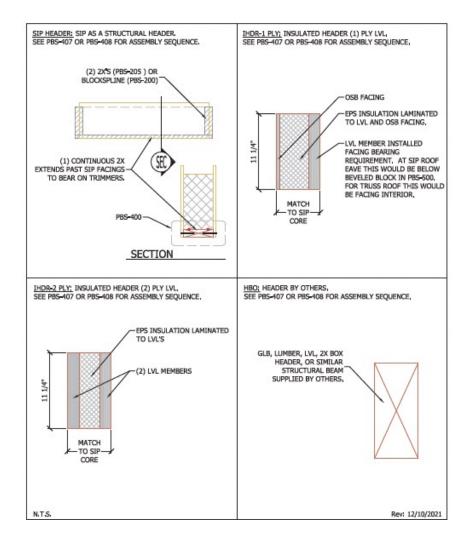
SIP Wall Corner



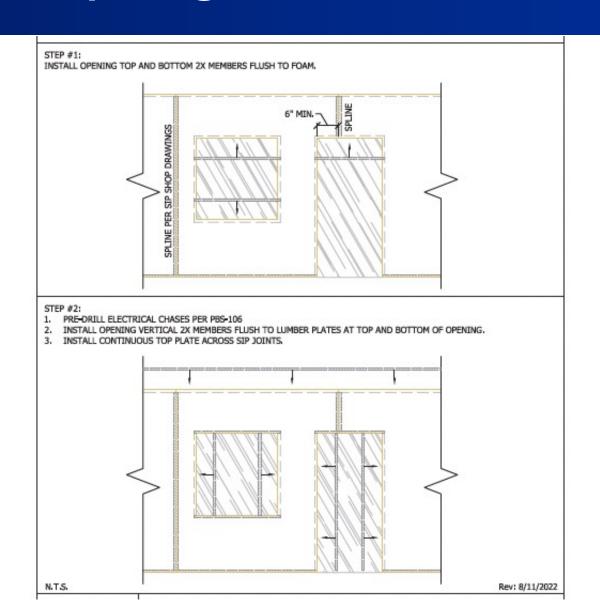


SIP Headers

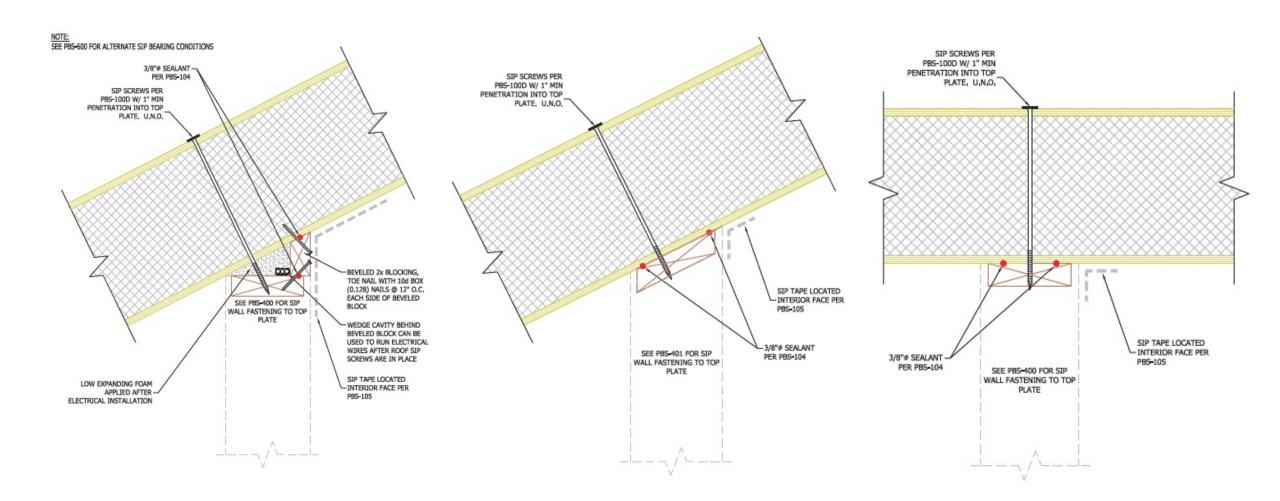




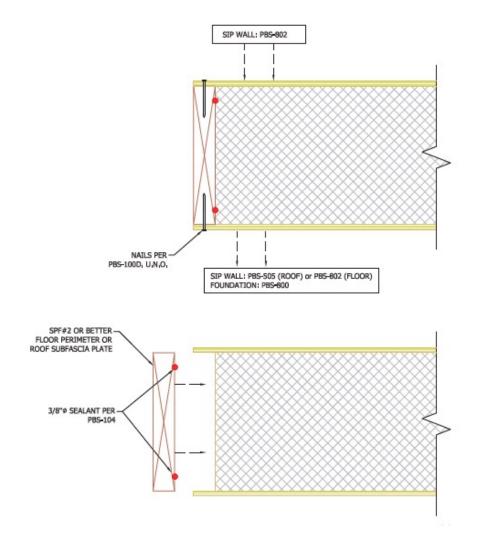
Factory Cut Openings: SIP Can Serve As Header

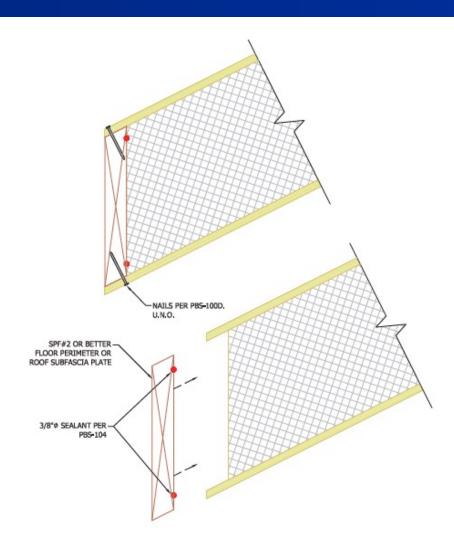


Wall to Roof



Roof/Floor Plates: Factory Installed Option

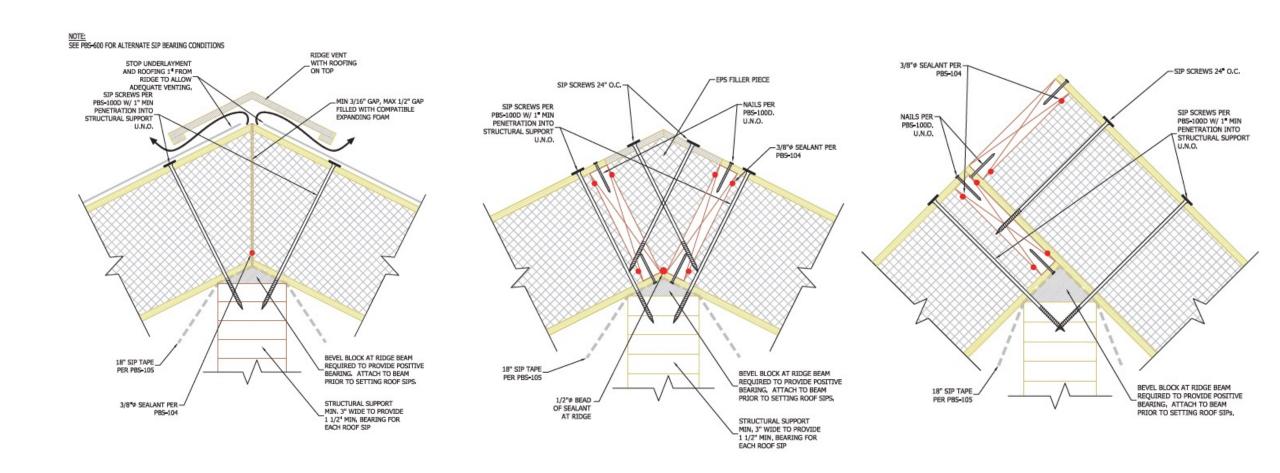




Roof: Ridge/Hip Bevel Cut

Roof: Ridge Cap

Roof: Ridge Overlap



Portervile,
CA
Commercial
Office
Installation



Affordable Housing 88 Units - Las Vegas, Nevada

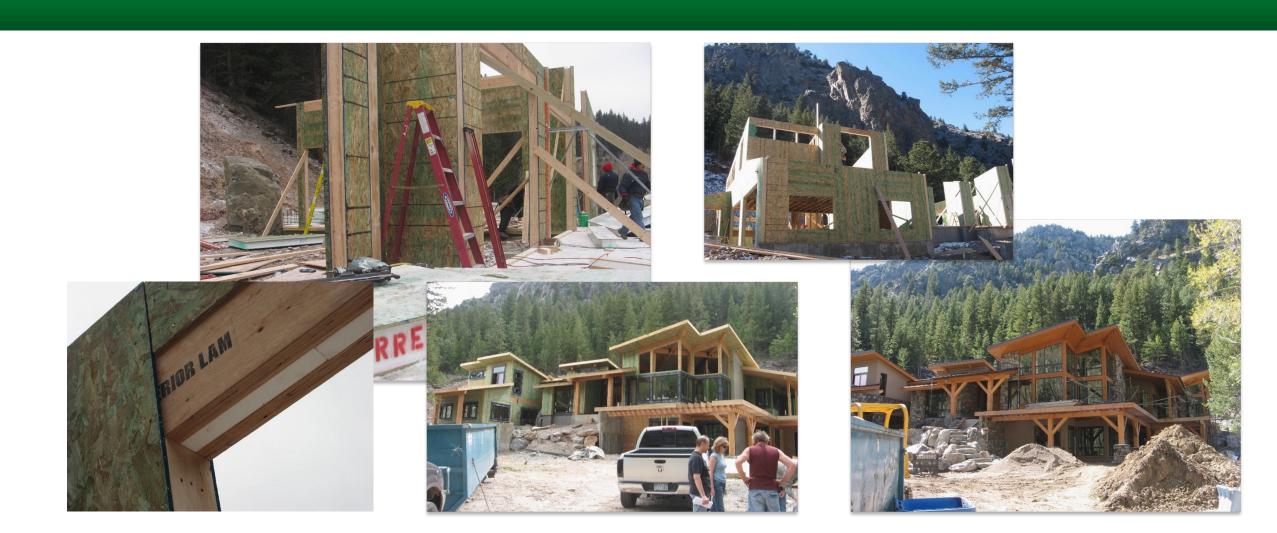




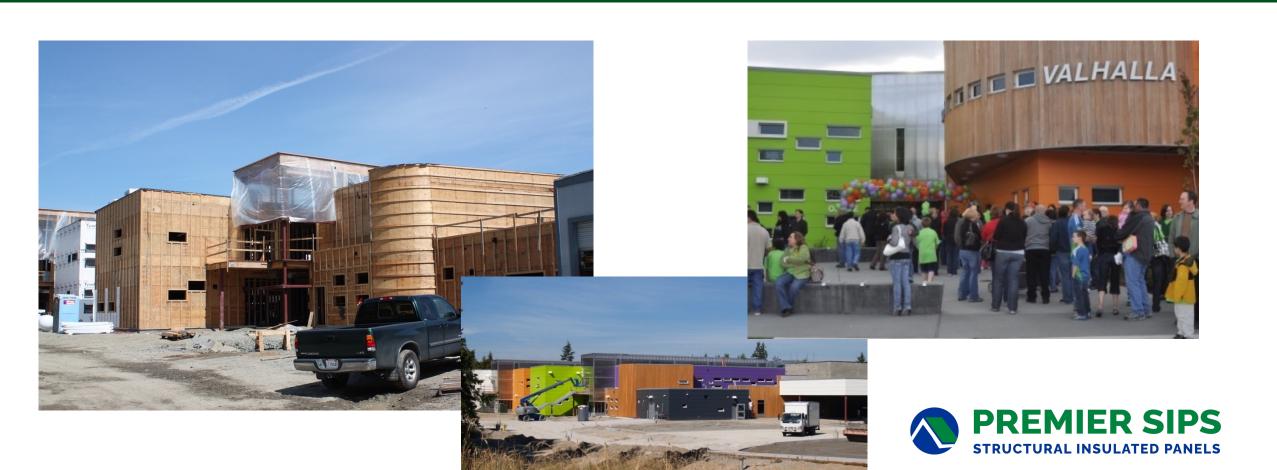




Private Residence - Golden, Colorado



Valhalla Elementary – Washington State



Northern California – Mid-Sized Production Bldr











Private Residence – Scottsdale, Arizona













Private Residence Featured in Dwell - Malibu, California









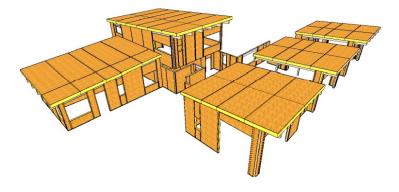
Private Residence - Colorado













Carroll College Chapel - Helena, Montana

















Grand Families Senior Living - Phoenix, Arizona













Private Timber Frame Residence - Colorado











Corporate HQ - San Luis Obispo, California











Anthem information Center – Broomfield, Colorado





La Posada Neighborhood, Parkview Homes - Arizona















Montana State American Indian Hall - Bozeman, Montana













Private Residence – Washington State



Bridger View Ranch - Montana







Benihana - Downey, California 7k sf installed in 1 week!













The Barn - Bend, Oregon









Private Residence - Colorado





Malabon Middle School - Oregon













Private Residence - San Diego, California



Fire Station - Snoqualmie Pass, Washington











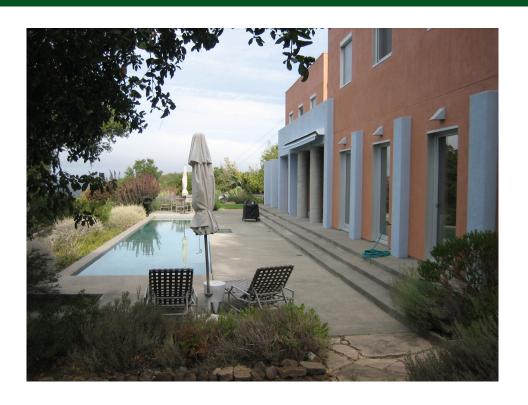
Private Residence - Northern California













Merrill Environmental Center - Maryland









Private Residence - Utah













7-11 Denver - Colorado













Private Residence - Washington





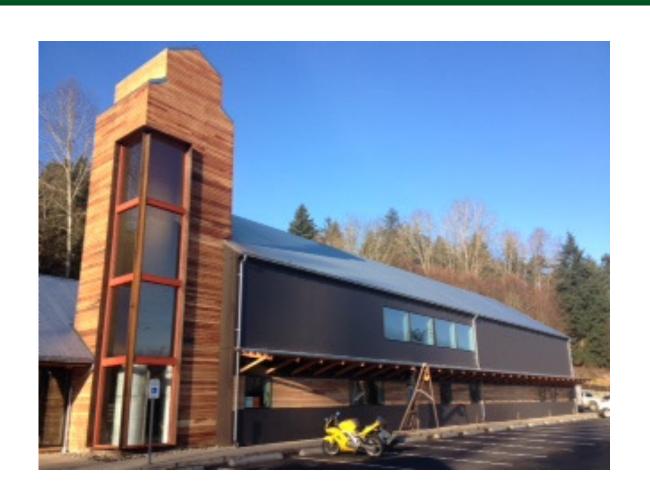






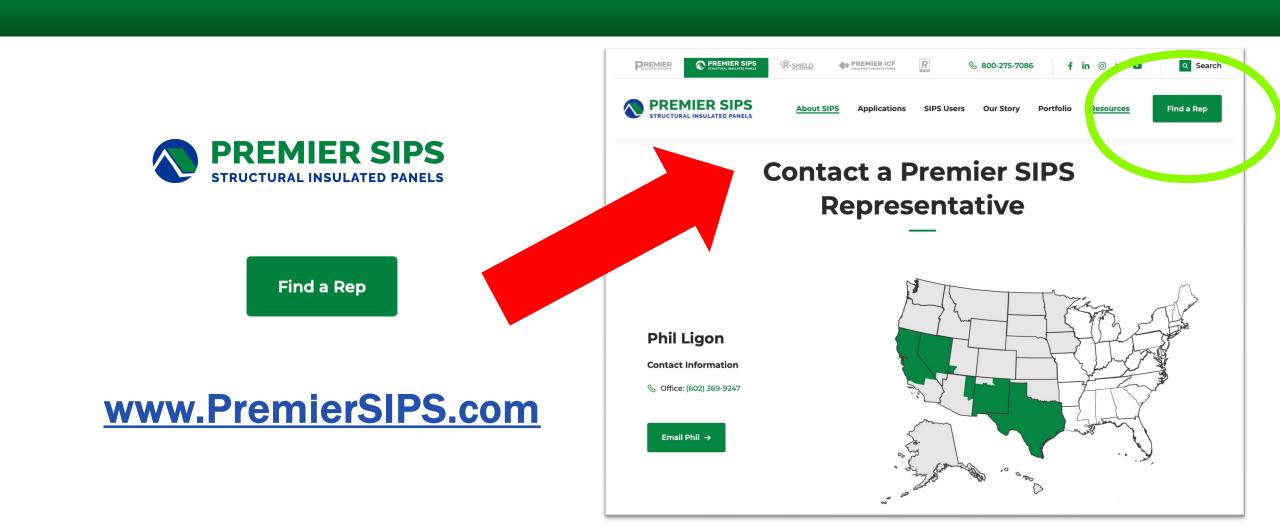


Whiskey Distillery - Woodinville, Washington





Keep Exploring & Find Your Local Contact



Learn More: www.PremierSIPS.com





